

Businesses supported by the Council

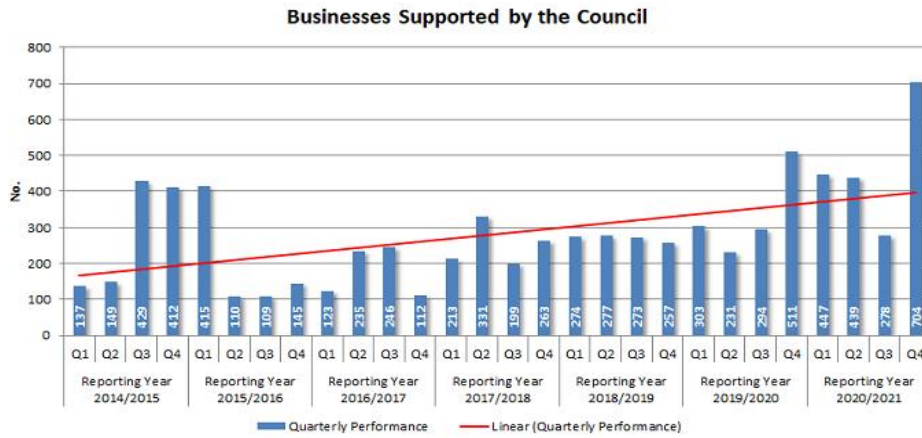
Number of businesses who receive direct support and advice from services the Council commission. The council commissions a series of programmes which help business leaders to grow their business. The businesses who receive support will grow, creating jobs and other opportunities (e.g. supply chain). A higher number of businesses supported by the Council indicates a better performance.



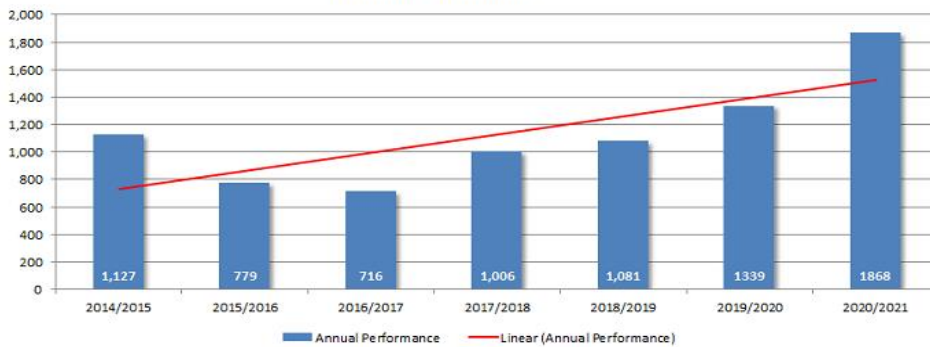
About the latest performance

During Q3 a further 399 businesses were supported bringing the total for the year to date to 1525, above the quarter target of 1308. This is a direct result of businesses accessing the Invest for the Future funds that was part of the Lincolnshire County Council's Covid 19 support package. The grant was designed to support existing businesses to invest in capital projects that will help them respond to the challenging trading environment caused by COVID-19 and enable them to grow, provide additional services or improve their operating environment. This quarter there have been 7 investment fund grant schemes paid and a further 22 are in progress. With local European Regional Development Fund (ERDF) Grant Schemes coming to an end, the number of businesses being supported through grant programmes will decrease short term, however take up of some of the new specialist programmes has been good with 20 businesses benefitting from the Manufacturing Transformation Programme, 48 businesses accessing the Supply Chain programme, 20 businesses engaged in the 10 by 10 Growth Accelerator Programme and 25 Lincolnshire businesses participating in the joint East Midlands wide Business Resilience programmes. There have been 26 inward investment meetings this quarter and the Team Lincolnshire virtual coffee club meetings continue to provide support to businesses. In the region of 150 small businesses are supported through tenancies within the Economic Infrastructure Property Portfolio. Of these many take up support from Business Lincolnshire and in Q3 11 businesses were directly supported to develop and grow directly through Portfolio.

Further details



**Businesses Supported by the Council
Annual Performance**



About the target

Targets are based on previous years actuals. However, dependent on individual business needs, the level and type of support that businesses demand and seek during the course of a year may vary which will affect the performance of this measure

About the target range

The target range for this measure allows for a +/- 5% fluctuation against the target

About benchmarking

This measure is local to Lincolnshire and therefore is not benchmarked against any other area.

Qualifications achieved by adults

Number of qualifications achieved (skills programmes, vocational training programmes, adult and community learning) through programmes supported by the council. The council commissions a series of training schemes which help individuals to gain skills. These training schemes are focused on the skills that employers need. Employers can understand an individual's skill level by the qualifications that they hold, hence the reason that we count the number of qualifications achieved.

A higher number of qualifications achieved indicates a better performance.

Although this measure is reported on a quarterly basis, the data that is published spans two academic years, 2019/20 and 2020/21



About the latest performance

The number of qualifications achieved by adults in Q3 was 297 bringing the total to 1,270, above the target of 1,200 and is as a direct result of a change in some construction training provision, with learning programmes now offering an increased number of individual qualifications than previously expected. With the relaxation of national restrictions around the delivery of classroom learning, the number of qualifications achieved through online/distance learning has now reduced, with the result that at the end of Q3 38% of all qualifications achieved were delivered through that route, compared to 43% at the end of Q2. Provision continues to be aimed at targeted learners resulting in 59% of all qualifications having been achieved by male learners and 35% by learners with no, or low levels of previous qualification attainment. These percentages are consistent across all 3 quarters. With a continued focus on supporting employability, the range of qualifications achieved at the end of Q3 now includes 88 GCSE's or Functional Skills in English or maths as well as a further 10 English for Speakers of Other Languages (ESOL) qualifications. In terms of supporting Lincolnshire's priority employment sectors, the number of qualifications achieved that relate to the wider care sector has now increased to 397, with a further 263 supporting construction, 198 supporting hospitality and 136 supporting accountancy and business administration services.

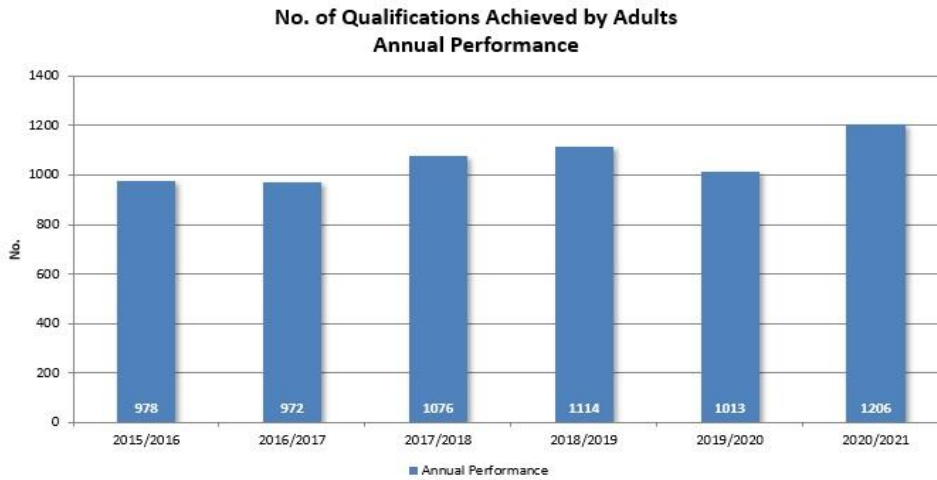
Included at the request of Corporate Performance:

Please note that the targets for KPI70 were increased at the end of Q2 due to the yearly target being exceeded at the end of that quarter.

Previous targets – Q2 - 140 Q3 - 320 Q4 - 600

Revised targets – Q2 - 950 Q3 – 1,200 Q4 – 1,400

Further details



About the target

Covid-19 along with changing guidance from the DFE and Exam boards has had a negative impact on the ability to plan and deliver qualification courses during 2020-21. With few qualifications actually achieved between April and June no reporting will be recorded for Q1 with this instead being reported out at the end of Q2 for what will in effect be Summer Term provision. Q3 and Q4 reporting will continue as usual as these are already matched to planned achievements during the Autumn and Spring Terms for 2021-22.

About the target range

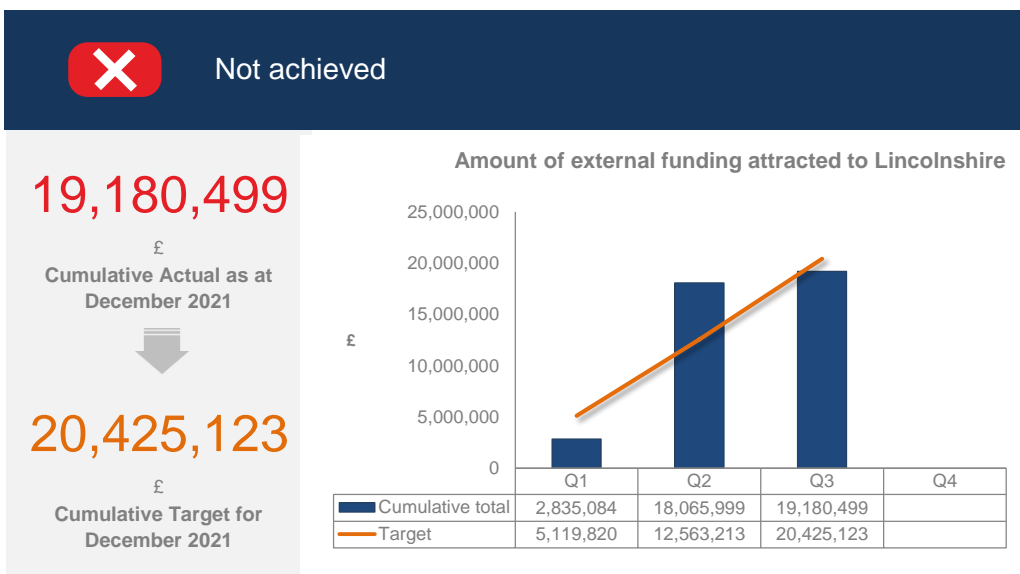
The target range for this measure allows for a +/- 5% fluctuation against the target

About benchmarking

This measure is local to Lincolnshire and therefore is not benchmarked against any other area.

Amount of external funding attracted to Lincolnshire

Amount of external funding attracted to Lincolnshire (including Greater Lincolnshire Local Enterprise Partnership and European Union funding programmes) by the council. A higher amount of external funding indicates a better performance.

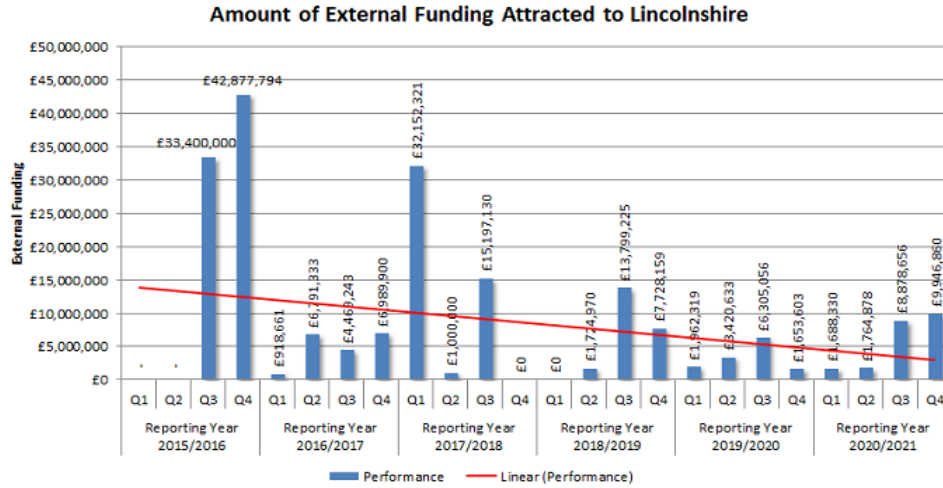


About the latest performance

During Q3 an additional £1,114,500 of external funding has been received, bringing the total for the year at Q3 to £19,180,499 against a target of £20,425,123. We were successful in attracting £885,000 from the national "Community Renewal Fund" competition. The funding will enable voluntary organisations to help long-term unemployed people in Lincoln, and it will also enable us to undertake research into how to help to fill vacancies in the adult social care sector. We were also successful with a bid to the Department for Business, Energy and Industrial Strategy (BEIS) for funding of £229,500 which has been received to expand the work we do to provide advice to businesses through the Business Lincolnshire Growth Hub. We remain on course to meet our annual target and we already expect to receive confirmation of two other funding sources during Q4: £195,000 to help us to co-ordinate self-help groups of like-minded businesses in our most important economic sectors, and £769,884 of European Funding has been drawn down, for the delivery of the Business Lincolnshire Business Advisory one to one support, a packed calendar of courses across a wide range of business topics, as well as grants to support businesses to grow.

Please note: Due to an oversight in the 2021-22 quarter 2 reporting the figure reported, £15,230,915, was the actual performance for the quarter rather than the cumulative of £18,065,999. The performance for quarter 2 would have exceeded the target of £12,563,213 rather than achieved. Quarter 2 figures have now been updated to show the cumulative figure.

Further details



About the target

The target set is based on external funding bids submitted that are anticipated to be approved throughout the reporting year.

About the target range

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About benchmarking

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